



The Economy and the Stock market may walk hand in hand, but they are not joined at the Hip.



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## ECONOMIC INDICATORS

### Why you shouldn't confuse the economy and the stock market

#### KEY TAKEAWAYS

- A bad economy doesn't necessarily mean a poor stock market, and vice versa.
- Stocks move on anticipation of future profits and interest rates.
- Economic growth is often driven by capital investment and consumer spending.

Many investors conflate the economy and the stock market and expect the two to act in tandem. While the two are related, they are not the same thing. That matters because what is good for the economy is not necessarily beneficial to financial markets, and vice versa.

Media coverage can sometimes confuse the matter for the public. "People assume that a weak economy means it's time to divest stocks, but it doesn't always mean that," says Bob Stammers, director of investor engagement for the CFA Institute in Charlottesville, Virginia. "In COVID-19, the economy was poorly, but the market was on fire."

#### **Struggling economy, surging stock market**

The description "poorly" hits the bullseye. During the beginning of the pandemic in 2020, the economy suffered. New claims for unemployment insurance in the U.S. jumped from a near-

normal level of 256,000 per week on March 14, to a staggering 6.1 million on April 4, according to data from the Federal Reserve Bank of St. Louis.<sup>1</sup> There haven't been millions of layoffs in a single week in the U.S., apart from the first several months of the pandemic.<sup>1</sup> By the second quarter of 2020, the economy also had contracted by 32.4%.<sup>2</sup>

These dire statistics resulted from the government-imposed pandemic restrictions and the subsequent fall in business activity across the U.S. economy.

However, despite these ominous events, the stock market began to rally and continued to do so for the rest of the year. From March 23 through December 31, 2020, the S&P 500 Index of large-capitalization stocks rallied more than 65%, even as unemployment rates remained elevated.<sup>1,3</sup>

There are other examples of the stock market and the economy acting in different ways. When the internet bubble started around 2000, the S&P 500 fell more than 40% from March 20, 2000, through September 30, 2002. However, during that time the economy contracted in only one quarter, and even then by less than one-tenth of one percent.<sup>1,3</sup>

## **Profits matter to investors**

The stock market is an indicator of how much money companies may earn in the future. "It's not looking at or valuing the economy," says Robert Wright, a senior fellow at the American Institute of Economic Research, in Great Barrington, Massachusetts.

In other words, most investors are not worried so much about the economy or unemployment in isolation. Instead, they tend to focus on whether public companies will see their earnings increase or decrease regardless of how strong the economy is.

"Earnings can go up when the economy is doing poorly," Wright says. For instance, companies providing inexpensive food products might see their sales boom in a recession as cash-strapped people spend less on groceries. In the pandemic, some technology companies, such as Zoom, did well by providing video conferencing services.

Future earnings aren't the only thing that drives the major indexes up and down; there are other factors such as the cost of borrowing money. "Interest rates play a role," Wright adds.

Specifically, many investors evaluate stocks against the relative attractiveness of the interest income they could earn on bonds or the potential returns on other assets. Put another way, if investors think the yields on bonds look more favorable than the possible gains from stocks, they may sell their stock investments for fixed income assets.

That evaluation of interest rates also explains why many investors watch the Federal Reserve closely to see if the cost of borrowing money will rise or fall in the immediate future. Such Fed

decisions, which are often based on the strength of the economy, can have significant effects on stock prices, with a strong economy leading to higher rates and then, possibly, lower stock prices. "A rise in interest rates, or a belief that they'll rise, can sometimes send stock prices lower," Wright says.

In other words, when investors choose which stocks to buy, it's important that they consider the factors that drive stock prices, such as corporate earnings and changes in interest rates. It could be a mistake to focus too heavily on what is happening in the broader economy.

<sup>1</sup> Federal Reserve Bank of St. Louis<sup>2</sup> Trading Economics<sup>3</sup> Morningstar

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## INSIGHTS

### NEWS

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