

## Dushyant Pandit



Dushyant Pandit is Managing Director of Dorchester Advisors, a private wealth management company providing comprehensive investment advisory services to high net worth and institutional clients.

Mr. Pandit's expertise is developing investment strategy for clients with substantial portfolios. He uses proprietary techniques to develop innovative solutions for investing portfolios of successful professionals and wealthy individuals. These offer an alternative to the high-cost, high-complexity solutions which are currently heavily marketed in the industry.

Prior to founding Dorchester Advisors in 2010, Mr. Pandit's career spanned 30 years in progressively senior positions as:

- Managing Director, Tocqueville Asset Management;
- Managing Director, Merrill Lynch Investment Managers;
- Director, KPMG Consulting;
- Senior Vice President, Gruntal & Co.;
- Senior Vice President, PNC Financial Services Group, and
- Senior Principal, at the Hay Group's Strategic Management Associates.

His investments experience of more than 20 years is in providing investment solutions to high net worth and institutional clients. In addition to managing investment strategy and portfolios for clients, he also successfully developed and launched investment products which raised several billion dollars in assets. These included: MutualPartners, an innovative asset allocation program launched in the early 1990's; launching mutual fund families for

five prominent US banks; Cash management programs and an internet brokerage site.

Mr. Pandit's earlier experience was in professional management consulting in the US and overseas. Consulting for about 10 years with a diverse group of US and international companies gave him first hand exposure to evaluating companies, their business models and their management. This experience is invaluable in his current activities since a corner stone of his investment philosophy is to find good companies at attractive prices.

He also brings a global perspective to investing, having lived for three years in Singapore and Hong Kong. He keeps his global perspective current by visiting India and other countries on an ongoing basis.

He is active in industry affairs and has been quoted in the press, has published several articles in trade magazines and has made several speeches at industry forums. He is also a board member of the Wharton Club of New Jersey.

Mr. Pandit has a MBA in finance and investments from the Wharton School. His course work in investments and economics included study with Dr. Jeremy Siegel, Dr. Robert Blume, Dr. Robert Shiller, and Dr. Anthony Santomero.

He did his undergraduate studies in Statistics and Economics at the Bombay University. He currently lives in the New York area. His interests include golf, music, and travel.